



Call for Tender Webinar

iProcureSecurity PCP

05 July 2022 (12:00 – 13:00 CET)



office@iprocursecurity.eu



pcp.iprocursecurity.eu



[@procuresecurity](https://twitter.com/procuresecurity)



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 101022061.

HOUSEKEEPING RULES



This session will be entirely recorded and published on the iProcureSecurity PCP website.



All participants except speakers and moderators will be **muted by default**.



Feel free to post your questions in the **chat**.



If you would like to speak, raise your hand and wait for the moderator to give you the floor.

Objectives

- 1** Introduce the iProcureSecurity PCP project and the Call for Tenders
- 2** Introduce the PCP Tender Documents & procedures
- 3** Dive into the submission process – Innovation Procurement Platform
- 4** Answer your questions

Presenters



**Panagiota
BENEKOU**

Project Manager
Center for Security
Studies (KE.ME.A.)



Serena Bianchi

Research Project
Manager
SYNYO GmbH



Eleni Lianou

Attorney-at-law
Specialist in innovation
procurement
Center for Security
Studies (KE.ME.A.)

Agenda

1. WELCOME & INTRODUCTION

12:00 – 12:05

2. CONSORTIUM & PROJECT PRESENTATION

12:05 – 12:10

3. TENDER PROCEDURE

12:10 – 12:20

**4. SUBMISSION PROCESS
INNOVATION PROCUREMENT PLATFORM**

12:20 – 12:25

5. Q&A

12:25 – 12:45

CONSORTIUM & PROJECT PRESENTATION



Serena Bianchi

Research Project Manager

SYNYO GmbH

Project Vision

“

The main goal of iProcureSecurity PCP is to improve triage scenarios through a flexible triage management system. 6.7 million Euros are made available for R&D services in this domain.

”

9 procurers

from

5 countries

Responsible for the pre-hospital care of over

40 million people

* Lead Procurer



Procuring organisations

iProcureSecurity  PCP



KENTRO MELETON ASFALIAS (KEMEA) – GREECE *



EMPRESA PUBLICA DE EMERGENCIAS SANITARIAS (EPES) - SPAIN



SERVICIO MADRILENO DE SALUD (SERMAS) - SPAIN



OSTERREICHISCHES ROTES KREUZ (ARC) - AUSTRIA



AGENZIA REGIONALE EMERGENZA URGENZA (AREU) - ITALY



AZIENDA SANITARIA LOCALE BENEVENTO (ASLBN) - ITALY



ELLINIKOS ERYTHROS STAVROS (HRC) - GREECE



ETHINKO KENTRO AMESIS VOITHEIAS (EKAB) - GREECE



IZMIR BUYUKSEHIR BELEDIYESI (IBB) - TURKEY

12 partners

from

6 countries

10
advisors

160+ EMS
network
members

* Project coordinator

Supporting organisations



SYNYO GmbH – AUSTRIA *



ACIL AFET AMBULANS HEKIMLERI DERNEGI (AAHD) - TURKEY



EMPIRICA TECHNOLOGY RESEARCH (EMPIRICA) - GERMANY

- Complemented by an Advisory Board of international EMS experts and the wider iProcureSecurity EMS Network

Current issues with triage management



Planning and decision making

- Lack of clarity for the head of operations on the ground and for command and control structures and dispatch centres
- Missing information on environmental conditions (traffic conditions and weather conditions)
- No data for decision support to improve resource allocation and casualty transport



Resource allocation

- Resource allocation is sometimes inefficient due to missing interoperability of used systems
- An exhaustive analysis of the data generated in the incident is required, both in real time and afterwards
- Automated monitoring of already assessed casualties can free up human resources to care for other casualties.



Triage practice

- Current triage is not very flexible
- Improvement of re-triage, i.e. monitoring of the condition and vital signs of already triaged casualties



Data transmission

- Radio messages are prone to confusion and slow



Interoperability

- Missing interoperability (missing APIs) between applied EMS systems
- Missing interoperability between all the actors participating in the emergency
- Missing interoperability with national Electronic Health Record

Motivation



Common needs

- Quick assessment of the situation on site (e.g. number, location, status of casualties)
- Better and quicker planning onsite
- Reducing reaction time to changing situations
- Availability of data that help to make better informed decisions
- More reliable tagging of casualties
- Better interoperability with all relevant agencies in onsite/at disaster area
- Better distribution of resources at the scene
- Increase in rapid transportation of casualties (According to their status)
- Right distribution of casualties to avoid overcrowded hospitals



Innovative EMS approaches should:

- make the EMS system interoperable and travel with the casualty
- make the status very visible in all situations and weather conditions (night, smoke, etc.)
- allow data transfer to EMS decision makers onsite and enable them to distribute resources and organise rapid transportation of casualties
- save data for analysis
- help during the handover process from outside to inside hospital
- allow overseeing the situation (number of casualties, location and status)

ICT-enabled support

MAIN ACTORS AND SYSTEMS IN A TRIAGE MANAGEMENT SCENARIO

The diagram illustrates the main actors and systems in a triage management scenario, centered around the **iProcureSecurity PCP Solution**.

Main Focus Area:

- Triage Officer / Treatment Officer / Transportation Officer (Category C):** Represented by an icon of three people. They interact with the EMS Decision Maker and the iProcureSecurity PCP Solution.
- EMS Decision Maker (Onsite | Category C):** Represented by an icon of a person with a bag. They interact with the Triage Officer and the iProcureSecurity PCP Solution.
- Casualty:** Represented by an icon of a person lying down. They are processed by the iProcureSecurity PCP Solution.
- Paramedics (Category B):** Represented by an icon of two people. They interact with the iProcureSecurity PCP Solution.

iProcureSecurity PCP Solution: The central system, represented by a laptop icon, which manages the flow of information and resources.

Other Actors and Systems:

- Triage Evaluation/ Training:** Represented by an icon of people at a computer. It receives data from the iProcureSecurity PCP Solution.
- Third-party App Providers:** Represented by an icon of people at a computer. They provide data to the iProcureSecurity PCP Solution via **Define APIs**.
- EMERGENCY SITE:** Represented by an icon of a busy street scene. It provides data to the iProcureSecurity PCP Solution via **Define APIs**.
- Other First Responders (LEA, Fire Rescue,...) (Category D):** Represented by an icon of a fire truck. They interact with the iProcureSecurity PCP Solution.
- Hospitals:** Represented by an icon of a hospital building. They receive data from the iProcureSecurity PCP Solution.
- Dispatch Center (Category E):** Represented by an icon of people at a computer. They interact with the iProcureSecurity PCP Solution via **Define APIs**.
- Ambulances (Category B):** Represented by an icon of an ambulance. They interact with the Dispatch Center and the iProcureSecurity PCP Solution.

The diagram shows a complex network of interactions, with the iProcureSecurity PCP Solution acting as the central hub for managing triage operations.

Importance of triage management



What

- Sorting of casualties into priority groups according to their needs and the available resources.
- Ensure the efficient use of available resources (e.g. personnel, supplies, equipment, transportation, medical facilities).



Why

- Low probability but high impact of events
- Affects the extent and quality of care delivered by the EMS system.
- Reduced mortality and increases quality of life of casualties.



Trend

- Number of natural and man-made disasters increase
- Risk drivers: climate change, urbanisation, changing security landscape, technological developments

Process

- **Pre-Commercial Procurement of R&D services**
- **Phased approach, moving from design, through prototyping and testing**
- **Competitive process – several contractors active in any given phase**
- **Avoids lock-in – at least two solutions fully tested in the last phase**

TENDER PROCEDURE



Eleni Lianou

Attorney-at-law
Specialist in innovation procurement

Center for Security Studies – KEMEA
Lead Procurer

Tender Procedure



Expected timeline



Formal aspects (ENVELOPES & COVER LETTER)

Our Roadmap

Important Deadlines



Tender Documents

**Call for Tenders - Tender Document 1 (TD1)
– must be read in conjunction with the other
Tender Documents (TDs).**

Tender Document 1 (TD1): Call for Tender
Tender Document 1a (TD 1a): Cover Letter
Tender Document 2 (TD 2): Technical Offer
Tender Document 3 (TD 3): Financial Offer and Cost Breakdown
Tender Document 4 (TD 4): Declaration of Honour
Tender Document 5 (TD 5): Consortia Statement
Tender Document 6 (TD 6): Subcontracting Statement
Tender Document 7 (TD 7): Legal Capacity of the Tenderer Statement
Tender Document 8 (TD 8): Declaration of pre-existing rights
Tender Document 9 (TD 9): Framework Agreement
Tender Document 10 (TD 10): PCP Specific contract for Phase 1/2/3
Tender Document 11 (TD 11): End of Phase (1, 2, 3) report
Tender Document 12 (TD 12): Contractor details and project abstracts
And Annexes:
Annex 1. Checklist of Tender Documents and actions
Annex 2. Information about the Buyers' Group
Annex 3: Challenge Brief
Annex 4: Requirements, use cases and process models

Tender Documents

Call for Tenders - Tender Document 1 (TD1) – must be read in conjunction with the other Tender Documents (TDs).

ENVELOPE A includes TD4 – TD5 – TD6 – TD7

ENVELOPE B includes TD2 – TD8





ENVELOPE C includes TD3

COVER LETTER – to be filled, signed and sent to the Lead Procurer

TD5 is mandatory ONLY if the Tenderer is consisting of a consortium.
TD6 is mandatory ONLY if the Tenderer has subcontractors.

ENVELOPE	TD	Action to be taken by tenderer	Mandatory submission
Cover Letter	TD 1a: Cover Letter	To be filled in, signed and sent to the LP by the Tenderer. To be filled in and submitted by the Tenderer on the Innovation Procurement Platform.	YES
ENVELOPE B	TD 2: Technical Offer	To be filled in and submitted by the Tenderer on the Innovation Procurement Platform.	YES
ENVELOPE C	TD 3: Financial Offer and Cost Breakdown	To be filled in and submitted by the Tenderer on the Innovation Procurement Platform.	YES
ENVELOPE A	TD 4: Declaration of Honour	To be filled in and submitted by Tenderer, on the Innovation Procurement Platform.	YES
ENVELOPE A	TD 5: Consortia Statement	To be filled in and submitted by the Tenderer on the Innovation Procurement Platform.	YES (ONLY IF THE TENDERER IS CONSISTING OF A CONSORTIUM)
ENVELOPE A	TD 6: Subcontracting Statement	To be filled in and submitted by the Tenderer on the Innovation Procurement Platform.	YES (ONLY IF THE TENDERER HAS SUBCONTRACTORS)
ENVELOPE A	TD 7: Legal Capacity of the Tenderer Statement	To be filled in and submitted by Tenderer on the Innovation Procurement Platform.	YES
ENVELOPE B	TD 8: Declaration of pre-existing rights	To be filled in and submitted if pre-existing rights of the Tenderer, the members of a Consortium (if applicable), the subcontractors (if applicable) and third parties (if applicable) will be part of the solution to be developed for the Prevent PCP challenge, by the Tenderer on the	YES

COVER LETTER

-  The Cover Letter (TD 1a) should be also sent by post and should be received by no later than the 12:00 noon (CEST) on 31-8-2022.
-  The Cover Letter should indicate that it relates to the dossier (R&D Services within the iProcureSecurity PCP Project) and be addressed to the Lead Procurer: *Center for Security Studies (KEMEA), Hellenic Ministry of Interior, 4, P. Kanellopoulou str. 10177, Athens, Greece. Att to Ms Panagiota Benekou*
-  The Cover Letter should be delivered by one of the following ways:
 - By hand at the official registry office of KEMEA at the above-mentioned address
 - By registered post services with shipment notice. In such case, Tenderers should inform the Contracting Authority of the dispatch of the tender by fax or email on the same day, attaching a proof of the date of shipment, which must be before the deadline for the submission of tenders.
-  The Cover Letter should be signed by the Tenderer or its duly accredited representative, with the powers to bind the legal/natural person, stating the full name (or entity name) of both and identifying the tender, a telephone number and an email address for contact.

ENVELOPES

- All Tenders must be submitted in three separate and independent envelopes (A, B and C), in a way that allows **the secrecy** of the content of each one to be guaranteed until their formal opening.
- Envelopes are **digital** and will only be submitted via the Innovation Procurement Platform <https://innovationprocurement.com/>

ENVELOPE A

- Legal capacity and the representation of the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall be proved by filling, signing – by duly authorized person – and submitting the Legal Capacity of the Tenderer Statement (TD7)
- In the case of a Joint Tender, all the members of a Consortium will have to fill in and submit the Consortia Statement (TD5)
- In the case of Subcontracting, the Subcontracting Statement (TD6) will have to be filled in and submitted.
- Compliance with the exclusion, selection and on/off award criteria the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall fill in and submit the Declaration of Honour (TD4)

ENVELOPE B

Tenders must include a **technical offer**, containing:

- a technical plan that outlines: I. the Tenderer's idea for addressing all the requirements given in the PCP challenge description; II. technical details of how this would be implemented and III. a project management plan that outlines the execution and monitoring approach, including a Gantt chart. This part should clearly address all the weighted quality award criteria, namely 1. Contract implementation, 2. Functional Quality Criteria, 3. Non-Functional Quality Criteria, 4. Commercial Feasibility and 5. Evaluation of the solution and sustainability of testing.
- a draft business plan that explains the proposed approach to commercially exploit the results of the PCP and to bring a viable product or service onto the market.
- a risk assessment and risk mitigation strategy.
- a reply to the question "Does this tender involve ethical issues? (YES/NO)" and if YES, an ethics self-assessment, with explanations how the ethical issues will be addressed.
- A Declaration of pre-existing rights (background IPRs) following the template provided in TD8.

ENVELOPE C

The Tender must include a detailed **financial offer** specifying:

- binding unit prices for all items needed for carrying out Phase 1 and binding unit prices for items that are expected to be needed for Phases 2 and 3 (given in euros, excluding VAT but including any other taxes and duties).
- fixed total price for phase 1 and an estimated total price for Phases 2 and 3, broken down to show unit prices and the number of each unit needed to carry out Phase 1 (given in euros, excluding VAT but including any other taxes and duties).

ENVELOPE C

The Tender must include a detailed **financial offer** including:

- a price breakdown that shows the price for R&D services and the price for supplies of products (to demonstrate compliance with the definition of R&D in on/off award criterion A).
- a price breakdown that shows the location or country in which the different categories of activities are to be carried out (e.g., x hours of senior researchers in country L at y euro/hour; a hours of junior developers in country M at b euro/hour) (to demonstrate compliance with the requirement relating to place of performance in on/off award criterion C).
- the financial compensation valuing the benefits and risks of the allocation of ownership of the IPRs to the contractor (i.e., IPRs generated by the contractor during the PCP), by giving an absolute value for the price reduction between the price offered in the tender compared to the exclusive development price (i.e., the price that would have been quoted were IPR ownership to be transferred to the procurers)

SUBMISSION PROCEDURE



Serena Bianchi

Research Project Manager

SYNYO GmbH

SUBMISSION OF TENDRES

ELECTRONIC SUBMISSION

(VIA INNOVATION
PROCUREMENT
PLATFORM)

DIFFERENT ENVELOPS

(ADMINISTRATIVE,
TECHNICAL
FINANCIAL)

2 MONTHS

TO SUBMIT OFFERS

Deadline: 31st of
August 2022
12:00 p.m. CEST

ENGLISH

AS THE OFFICIAL
LANGUAGE



Innovation Procurement Platform

Registration to the platform is **MANDATORY** to submit offers

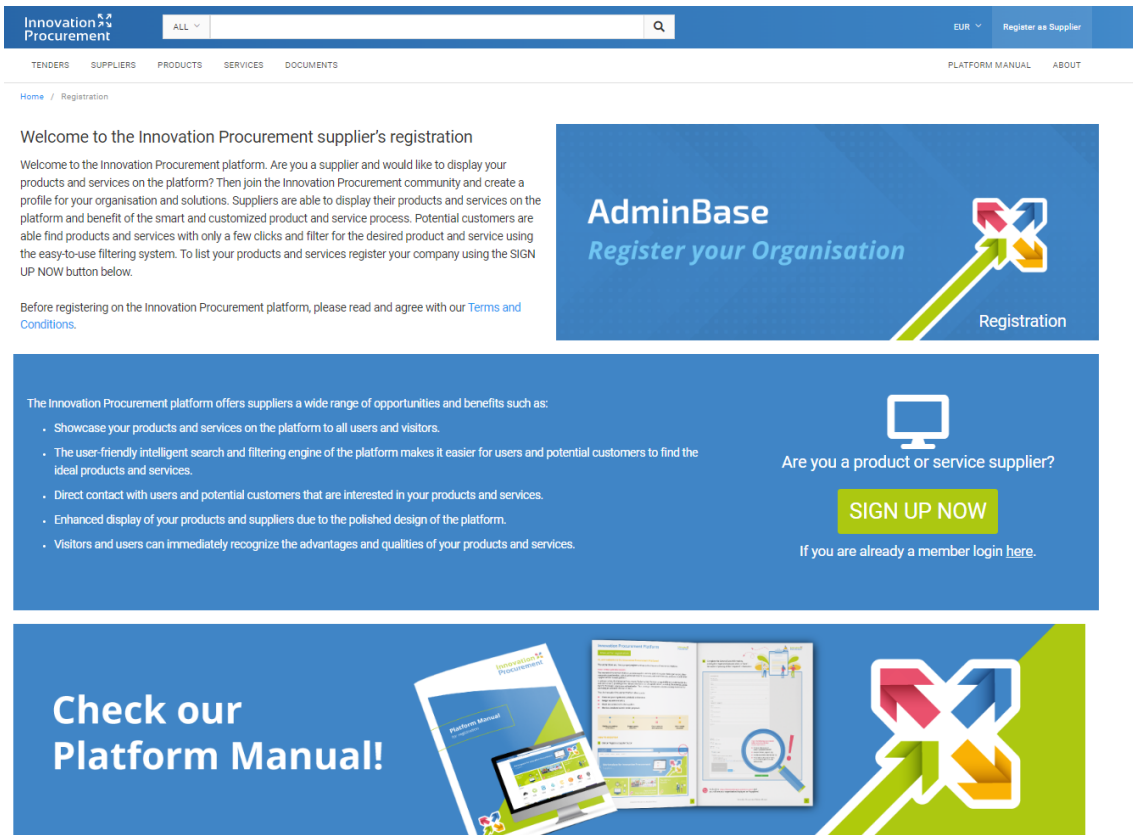
<https://innovationprocurement.com/>

Matchmaking tool: The Innovation Procurement Platform allows you to register your organisations, showcase products and services, upload additional relevant documents, and match interests with other suppliers and/or relevant partners.

Submission tool: Additionally, the Innovation Procurement Platform allows the monitoring of different tenders, providing all the relevant information on the specific tender, as well as the automatic procedure for the tender submission and evaluation. Thus, serving as transparent, intuitive and easy-to-use tool for promoting an unbiased selection of offers.

Registration

Register to the Innovation Procurement Platform in order to (1) showcase your products and services, (2) manage your organisation profile and (3) submit Call for Tender offers



The screenshot shows the 'Registration' page of the Innovation Procurement Platform. The header includes the platform name, a search bar, and navigation links for TENDERS, SUPPLIERS, PRODUCTS, SERVICES, and DOCUMENTS. The main content area is divided into three sections: a welcome message, a list of benefits, and a call to action. The welcome message states: 'Welcome to the Innovation Procurement supplier's registration. Welcome to the Innovation Procurement platform. Are you a supplier and would like to display your products and services on the platform? Then join the Innovation Procurement community and create a profile for your organisation and solutions. Suppliers are able to display their products and services on the platform and benefit of the smart and customized product and service process. Potential customers are able to find products and services with only a few clicks and filter for the desired product and service using the easy-to-use filtering system. To list your products and services register your company using the SIGN UP NOW button below.' Below this, it says: 'Before registering on the Innovation Procurement platform, please read and agree with our [Terms and Conditions](#).' The list of benefits includes: 'Showcase your products and services on the platform to all users and visitors.', 'The user-friendly intelligent search and filtering engine of the platform makes it easier for users and potential customers to find the ideal products and services.', 'Direct contact with users and potential customers that are interested in your products and services.', 'Enhanced display of your products and suppliers due to the polished design of the platform.', and 'Visitors and users can immediately recognize the advantages and qualities of your products and services.' The call to action section asks 'Are you a product or service supplier?' and features a 'SIGN UP NOW' button. Below the button, it says 'If you are already a member login [here](#).' The bottom section is titled 'Check our Platform Manual!' and features an image of the platform manual and a large 'X' logo.

Welcome to the Innovation Procurement supplier's registration

Welcome to the Innovation Procurement platform. Are you a supplier and would like to display your products and services on the platform? Then join the Innovation Procurement community and create a profile for your organisation and solutions. Suppliers are able to display their products and services on the platform and benefit of the smart and customized product and service process. Potential customers are able to find products and services with only a few clicks and filter for the desired product and service using the easy-to-use filtering system. To list your products and services register your company using the SIGN UP NOW button below.

Before registering on the Innovation Procurement platform, please read and agree with our [Terms and Conditions](#).

The Innovation Procurement platform offers suppliers a wide range of opportunities and benefits such as:

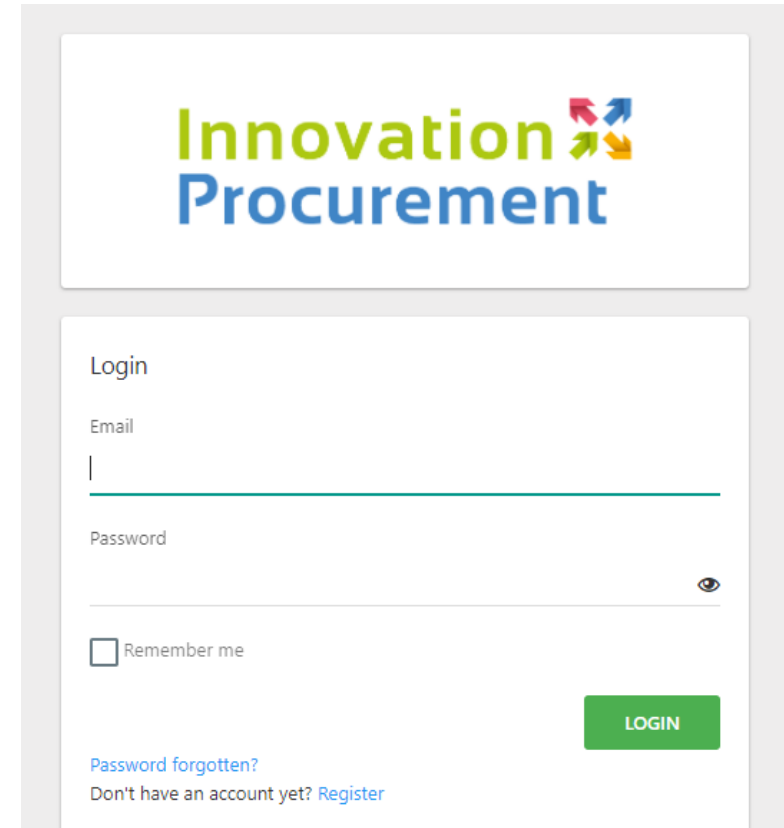
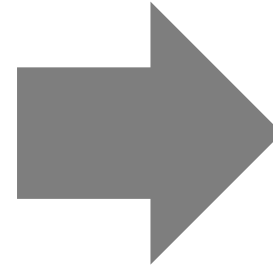
- Showcase your products and services on the platform to all users and visitors.
- The user-friendly intelligent search and filtering engine of the platform makes it easier for users and potential customers to find the ideal products and services.
- Direct contact with users and potential customers that are interested in your products and services.
- Enhanced display of your products and suppliers due to the polished design of the platform.
- Visitors and users can immediately recognize the advantages and qualities of your products and services.

Are you a product or service supplier?

SIGN UP NOW

If you are already a member login [here](#).

Check our Platform Manual!



The screenshot shows the login/register form of the Innovation Procurement Platform. The header includes the platform name. The form has two main sections: 'Login' and 'Register'. The 'Login' section includes fields for 'Email' and 'Password', a 'Remember me' checkbox, and a 'LOGIN' button. The 'Register' section includes a 'Password forgotten?' link and a 'Don't have an account yet? [Register](#)' link.

Innovation Procurement

Login

Email

Password

☐ Remember me

LOGIN

[Password forgotten?](#)

Don't have an account yet? [Register](#)

SEE TENDERS

ADM

Dashboard

Products

Documents

Services

Tenders

Marketplaces

Profile


Innovation Procurement

Tender List

Dashboard / Tenders


About Tenders Page

In this page you can see the currently listed tenders in the **Innovation Procurement marketplace**. By clicking on a tender, you can also be able to create requests and offers to the tender. To create requests and offers, open the detailed page of the tender. You can also see all listed tenders on [Innovation Procurement](#).




Pre-Commercial Procurement of Innovative Triage Management Systems Strengthening Resilience and Interoperability of Emergency Medical Services

This PIN announces an open market consultation and provides information about a planned pre-commercial procurement (PCP) carried out by the iProcureSecurity PCP project, addressing the need for more effective emergency medical services in Europe. iProcureSecurity PCP is looking to procure R&D services in the form of a solution that will provide Triage Management Systems which will strengthen the resilience and interoperability of European Emergency Medical Services (EMS). The procurement should address the procurers' unmet needs relating to different EMS-related aspect, such as: planning and decision making, resource allocation, improved triage practices, data transmission and interoperability, usability of EMS solutions, evaluation and sustainability, data security and protection. This PCP procurement is a joint procurement by different procurers across Europe that are all facing the same common challenge and are thus looking for similar solutions (so-called 'buyers group').



Pre-Commercial Procurement of R&D services to develop an AI Tool for Near Zero Energy Industrialized Social Housing Building nZEISHB

AVRA aims to obtain feedback from the market on the upcoming Pre-Commercial Procurement of an Artificial Intelligent tool for Near Zero Energy Industrialized Social Housing Building. AVRA needs a n...



SUPERFLAT PCP Process development of flat X-ray mirrors

The procurement will take the form of a pre-commercial procurement (PCP) that is expected to start in 2022 and end in March 2025 at the latest. The procurement will award R&D services contracts to...

ADM

Dashboard

Products

Documents

Services

Tenders

Marketplaces

Profile

Innovation Procurement

Tender List

Dashboard / Tenders / Show


Pre-Commercial Procurement of Innovative Triage Management Systems Strengthening Resilience and Interoperability of Emergency Medical Services

KENTRO MELETON ASFALIAS (KEMEA)

Overview

Expertise Requests (0)

Expertise Offers (0)



TENDER TYPE

PIN

CONTRACT TYPE

Services

CPV CODE

73100000

BUDGET

€6,774,194

Description

This PIN announces an open market consultation and provides information about a planned pre-commercial procurement (PCP) carried out by the iProcureSecurity PCP project, addressing the need for more effective emergency medical services in Europe. iProcureSecurity PCP is looking to procure R&D services in the form of a solution that will provide Triage Management Systems which will strengthen the resilience and interoperability of European Emergency Medical Services (EMS). The procurement should address the procurers' unmet needs relating to different EMS-related aspect, such as: planning and decision making, resource allocation, improved triage practices, data transmission and interoperability, usability of EMS solutions, evaluation and sustainability, data security and protection. This PCP procurement is a joint procurement by different procurers across Europe that are all facing the same common challenge and are thus looking for similar solutions (so-called 'buyers group').

iProcureSecurity PCP

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MANAGE TENDER

Pre-Commercial Procurement of Innovative Triage Management Systems Strengthening Resilience and Interoperability of Emergen
KENTRO MELETON ASPALEIAS (KEMEA)

Overview Expertise Requests (1) Expertise Offers (2)

 VIEW ON MARKETPLACE

 SUBMIT TENDER

Select Submit Tender to start a new Tender Process



CONTRACT TYPE Services
CPV CODE 73100000
BUDGET €6,774,194
DEADLINE 31.08.2022
LANGUAGE English


Description
iProcureSecurity PCP Call for Tenders invites all interested parties to present their offers for R&D services in the form of a solution that will provide Triage Management Systems which will strengthen the resilience and interoperability of European Emergency Medical Services (EMS). The procurement addresses the procurers' unmet needs relating to different EMS-related aspects, such as: planning and decision making, resource allocation, improved triage practices, data transmission and interoperability, usability of EMS solutions, evaluation and sustainability, data security and protection in standard crisis management systems. iProcureSecurity PCP is a research & development (R&D) services procurement which is conducted through a Pre-Commercial-Procurement (PCP). This PCP procurement is a joint procurement by different procurers across Europe that are all facing the same common challenge and are thus looking for similar solutions (so-called 'buyers group').

Requirements
Submissions will be accepted in English only.
Cooperation and consortia creation among suppliers is encouraged.

Tender Manager 

CALL FOR TENDERS MY TENDERS

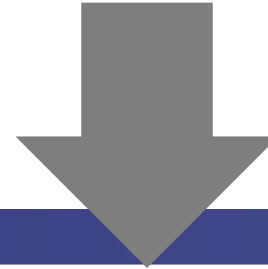
My Tenders




Tender Title	Solution ID	Solution Name	Closing Date	Tender Status	Response Status	
Pre-Commercial Procurement of Innovative Triage Management Systems Strengthening Resilience and Interoperability of Emergency Medical Services	s-0003-0007	Solution Example	31.08.2022 12:00 CEST	OPEN	DRAFT	MANAGE 

View & Manage selection on “My Tenders” Overview

PREPARE TENDER

Check the Tender
Submission Overview



Tender Manager   

CALL FOR TENDERS MY TENDERS

Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)


Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Summary

MY TENDERS > PRE-COMMERCIAL PROCUREMENT OF INNOVATIVE TRIAGE MANAGEMENT SYSTEMS STRENGTHENING RESILIENCE AND INTEROPERABILITY OF EMERGENCY MEDICAL SERVICES > SUBMISSION (S-0008-0007)

Tender Submission Overview 

Below an overview on main information to be submitted is provided. For further details please consult the [Tender Documents](#).

If you have questions: Check the [HELPCENTER](#) contacts.

Attention:

- In Annex 1 (TD1), a detailed explanation of the documents, actions to be taken and related envelopes can be found.
- More detailed information about the final layout requirements for the Phases 2 and 3 offers will be provided in the subsequent Call-offs.
- The period of validity of the Tenders is six (6) months from the deadline to submit a tender (shorter validity period is not admissible and shall conduct to the rejection of the offer).
- Tenders and supporting documents must be written in English or a full English translation shall be provided at no cost to the Lead Procurer.
- Tenders must not be qualified or accompanied by statements or a covering letter that might be construed as rendering the tender equivocal. Unauthorized alterations or additions must not be made to any component of the tender documents.

UPLOAD TENDER DOCUMENTS

Upload the Tender Documents in the specific Envelops

Tender Manager

CALL FOR TENDERS MY TENDERS

Tender Submission Overview

- General Information
- Administrative Section (ENVELOPE A)**
- Technical Section (ENVELOPE B)
- Financial Section (ENVELOPE C)
- Cover Letter
- Submission Summary

MY TENDERS > PRE-COMMERCIAL PROCUREMENT OF INNOVATIVE TRIAGE MANAGEMENT SYSTEMS STRENGTHENING RESILIENCE AND INTEROPERABILITY OF EMERGENCY MEDICAL SERVICES > SUBMISSION (S-0008-0007) > ADMINISTRATIVE SECTION (ENVELOPE A)

Administrative Section (ENVELOPE A)

Envelope A shall contain information and evidence on the legal capacity, non-disqualification from professional eligibility and fulfillment of the compliance criteria, to be provided by means of the documents:

- The legal capacity and the representation of the Tenderer, all the members of a Consortium, proved by filling, signing – by duly authorized person – and submitting the Legal Capacity of the Tenderer.
- In the case of a joint tender, all the members of a Consortium will have to fill in, sign – by duly authorized person – and submit the Legal Capacity of the Tenderer.
- In the case of subcontracting, the Subcontracting Statement (TD6) will have to be filled in, signed, and submitted.
- To prove compliance with the exclusion, selection and pass/fail award criteria the Tenderer, a Third Parties (if applicable) shall fill in, sign - by duly authorized person – and submit the Declaration of Honour (TD4).

Legal Capacity of the Tenderer Statement (TD7)
 No file chosen

☒ Grant Agreement-101022061-iProcureSecurity PCP (2).pdf

Consortia Statement (TD5)
 No file chosen

Subcontracting Statement (TD6)
 No file chosen

☒ iProcureSecurity PCP Tender Document 1 (TD 1) Call for Tender.pdf

Declaration of Honour (TD4)
 No file chosen

☒ iProcureSecurity PCP Tender Document 7 (TD 7) Legal Capacity of Tenderer Statement.pdf

MY TENDERS > PRE-COMMERCIAL PROCUREMENT OF INNOVATIVE TRIAGE MANAGEMENT SYSTEMS STRENGTHENING RESILIENCE AND INTEROPERABILITY OF EMERGENCY MEDICAL SERVICES > SUBMISSION (S-0008-0007) > TECHNICAL SECTION (ENVELOPE B)

Technical Section (ENVELOPE B)

Tenders must include a **technical offer**, containing:

- a technical plan that outlines: I. the Tenderer's idea for addressing all the requirements implemented and II. a project management plan that outlines the execution and monitoring of the project.
- a draft business plan that explains the proposed approach to commercially exploit the project.
- a risk assessment and risk mitigation strategy.
- a reply to the question "Does this tender involve **ethical issues**" (YES/NO)" and if YES, a Declaration of pre-existing rights (background IPRs) relevant to the tenderer's proposal provided in TD8.

Attention:

- Tenders failing to meet these requirements will be excluded.
- The technical part must provide a detailed technical offer for Phase 1 (including an explicit specification of the plans for and objectives of the subsequent Phases 2 and 3 and beyond).
- The information provided in the technical section of the Tender will be used to evaluate and D.
- For the technical offer, maximum limit is 50 pages. Minimum font size (11pt) and

Technical Offer (TD2)
 No file chosen

☒ iProcureSecurity PCP D3.1 Report on Open Market Consultation.pdf

Declaration of pre-existing rights (TD8)
 No file chosen

☒ iProcureSecurity PCP Tender Document 8 (TD 8) Declaration of pre-existing rights.pdf

MY TENDERS > PRE-COMMERCIAL PROCUREMENT OF INNOVATIVE TRIAGE MANAGEMENT SYSTEMS STRENGTHENING RESILIENCE AND INTEROPERABILITY OF EMERGENCY MEDICAL SERVICES > SUBMISSION (S-0008-0007) > FINANCIAL SECTION (ENVELOPE C)

Financial Section (ENVELOPE C)

The tender must include a **financial offer** specifying:

- Binding unit prices for all items needed for carrying out phase 1 and binding unit prices for items that are expected to be but including any other taxes and duties.
- A fixed total price for phase 1 and an estimated total price for phases 2 and 3, broken down to show unit prices and the net price, excluding VAT but including any other taxes and duties.

In addition, the financial section must include:

- A price breakdown that shows the price for R&D services and the price for supplies of products (to demonstrate compliance with the requirement C).
- A price breakdown that shows the location or country in which the different categories of activities are to be carried out (to demonstrate compliance with the requirement C).
- The financial compensation valuing the benefits and risks of the allocation of ownership of the IPRs to the contractor (i.e. giving an absolute value for the price reduction between the price offered in the tender compared to the exclusive device were IPR ownership to be transferred to the procurer).

Prices quoted for each category of items (e.g. hourly rates for junior and senior researchers, developers and test engineers).

The financial compensation for IPRs must reflect the market value of the benefits received (i.e. the opportunity that the IPR assumed by the contractor (e.g. the cost of maintaining IPRs) and bringing the products onto the market).

- The price that will be evaluated is the Actual Price offered.
- The information provided in the financial section of the tender will be used to evaluate the tenders on the basis of the following criteria:
- More detailed information for the phase 2 and 3 offers will be provided in the call-off.
- The price for phase 2 and 3 offers must be based on the binding unit prices in the tender and the price conditions set in the call-off.
- Similar price breakdowns will be requested for the call-offs for phase 2.

Financial Offer (TD3)
 No file chosen

☒ iProcureSecurity PCP Financial Record M1-M8_realco2018.pdf

MY TENDERS > PRE-COMMERCIAL PROCUREMENT OF INNOVATIVE TRIAGE MANAGEMENT SYSTEMS STRENGTHENING RESILIENCE AND INTEROPERABILITY OF EMERGENCY MEDICAL SERVICES > SUBMISSION (S-0008-0007) > COVER LETTER

Cover Letter

The Cover Letter (TD 1a) must be additionally sent by post and must be received within the submission deadline. The Cover Letter must indicate that it relates to the dossier (R&D Services within the iProcureSecurity PCP Project) and be addressed to the Lead Procurer:

Center for Security Studies (KEMEA), Hellenic Ministry of Interior, 4, R Kanellapoulou str. 10177, Athens, Greece. Att to Ms Panagiota Benekou

The Cover Letter should be submitted no later than the 12:00 (Athens time) on 31-8-2022 and must be delivered by one of the following ways:

- By hand at the official registry office of KEMEA at the above-mentioned address
- By registered post services with shipment notice. In such case, bidders should inform the Contracting Authority of the dispatch of the tender by fax or email on the same day, attaching a proof of the date of shipment, which must be before the deadline for the submission of tenders.

The Cover Letter must be signed by the Tenderer or its duly accredited representative, stating the full name (or entity name) of both and identifying the tender, a telephone number and email address for contact.

Instructions are provided in TD1.

Cover Letter (TD1A)
 No file chosen

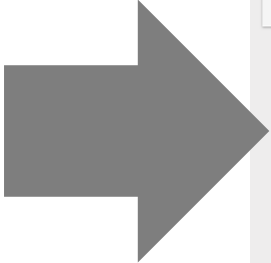
☒ Eurosatory-2022-Exhibitors-list-EN-6-June-2022.pdf

Submit Tenders

SUBMIT TENDER

As soon as all the Tender Documents are properly uploaded, submit your tender!

Offers can be submitted individually or jointly with other suppliers.



Tender Manager

CALL FOR TENDERSMY TENDERS

Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Summary

You are about to submit the solution s-0008-0007 for the tender Pre-Commercial Procurement of Innovative Triage Management Systems Strengthening Resilience and Interoperability of Emergency Medical Services

Submission Summary

Please finally check if all information and attached documents are correct.

Attention: Please mind that after you click on "SUBMIT" you will not be able to make any changes for this Tender Submission.

General Information

Solution Name

Solution Test 1

Submission Type

JOINT

Administrative Section (ENVELOPE A)

Legal Capacity of the Tenderer Statement (TD7)

iProcureSecurity PCP Tender Document 7 (TD 7) Legal Capacity of Tenderer Statement.pdf

Declaration of Honour (TD4)

iProcureSecurity PCP Tender Document 4 (TD 4) Declaration of Honour.pdf

Consortia Statement (TD5)

iProcureSecurity PCP Tender Document 5 (TD 5) Consortia Statement.pdf

Subcontracting Statement (TD6)

iProcureSecurity PCP Tender Document 6 (TD 6) Subcontracting Statement.pdf

Technical Section (ENVELOPE B)

Technical Offer

iProcureSecurity PCP Tender Document 2 (TD 2) Technical Offer.pdf

Declaration of pre-existing rights (TD8)

iProcureSecurity PCP Tender Document 8 (TD 8) Declaration of pre-existing rights.pdf

Financial Section (ENVELOPE C)

Financial Offer

IPS Financial Offer and Cost Breakdown TD3.xlsx

Cover Letter

Cover Letter

TENDER DOCUMENT 1A (TD 1A) COVER LETTER.pdf

SUBMIT

HELPCENTER

IT Support for Tender Submission

For technical problems with the tender submission -> office@iprocurersecurity.eu.

Technical questions must be sent in English **before 30th of August 2022 24:00 CEST**.

Questions/Request on the iProcureSecurity PCP Tender

For questions concerning the tender documents or the tender procedure -> ipspcp-procurement@kemea-research.gr **before 30th of July 2022 24:00 CEST**.

Additionally, feel free to consult the **FAQs** section on the project website: <https://pcp.iprocurersecurity.eu/faq>

- ☐ All questions or requests for clarification must be received in English.
- ☐ Any questions received after the **30.07.2022** will not be answered.
- ☐ Please mention iProcureSecurity PCP Procurement in the subject line of your emails.
- ☐ For each question clearly provide the correct document reference and page number.
- ☐ The summary of all questions and answers will be presented in an anonymised FAQ section on the project website in English: <https://pcp.iprocurersecurity.eu/faq>
- ☐ For Phases 2 and 3, the Q&A will not be published, but distributed to all Contractors that successfully completed the previous Phase.
- ☐ Unless otherwise instructed, please do not use any other contact addresses or means or contact any other persons in connection with this procurement.

Q&A